



THE GOVERNMENT
OF THE SVERDLOVSK
REGION



INVESTMENT
PROMOTION
AGENCY
of the Sverdlovsk region

INDUSTRIAL AND INVESTMENT POTENTIAL OF THE SVERDLOVSK REGION

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EKATERINBURG
CITY BUSINESS
CENTER

REGION, THAT
CONNECTS MARKETS

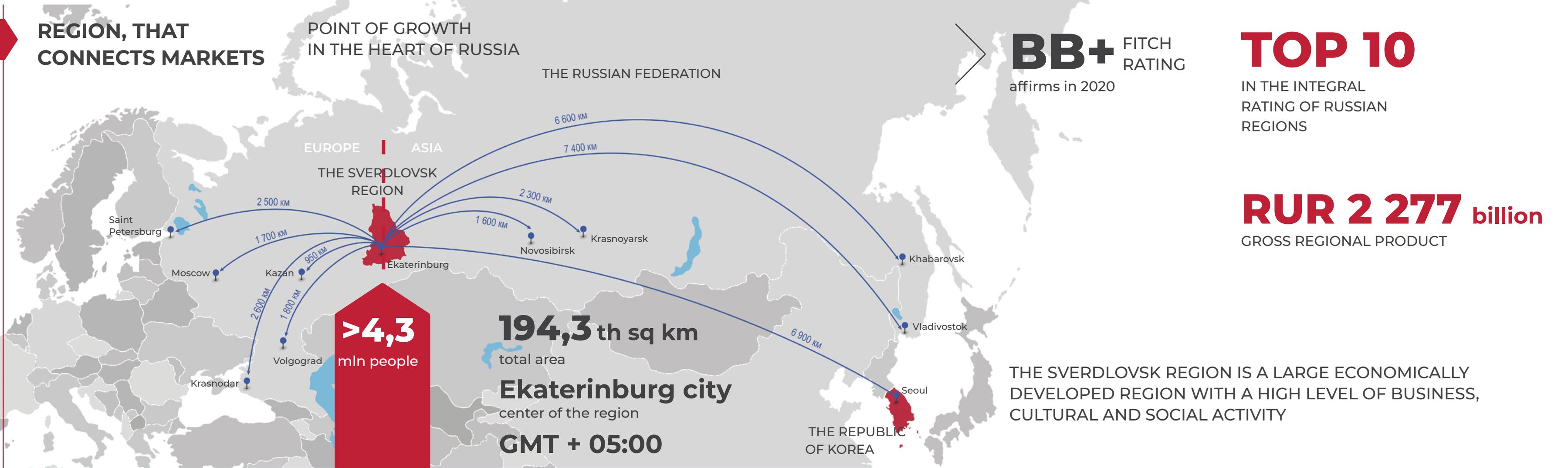
POINT OF GROWTH
IN THE HEART OF RUSSIA

BB+ FITCH
RATING
affirms in 2020

TOP 10

IN THE INTEGRAL
RATING OF RUSSIAN
REGIONS

RUR 2 277 billion
GROSS REGIONAL PRODUCT



>4,3
mln people

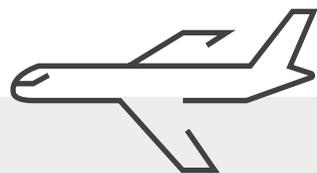
194,3 th sq km
total area

Ekaterinburg city
center of the region

GMT + 05:00

THE SVRDLOVSK REGION IS ONE OF THE KEY LOGISTICS HUBS IN RUSSIA WITH MODERN INFRASTRUCTURE, PROVIDING ACCESS TO THE MARKETS OF THE EUROPEAN AND ASIAN PARTS OF THE COUNTRY, AS WELL AS KAZAKHSTAN

AIR TRANSPORT



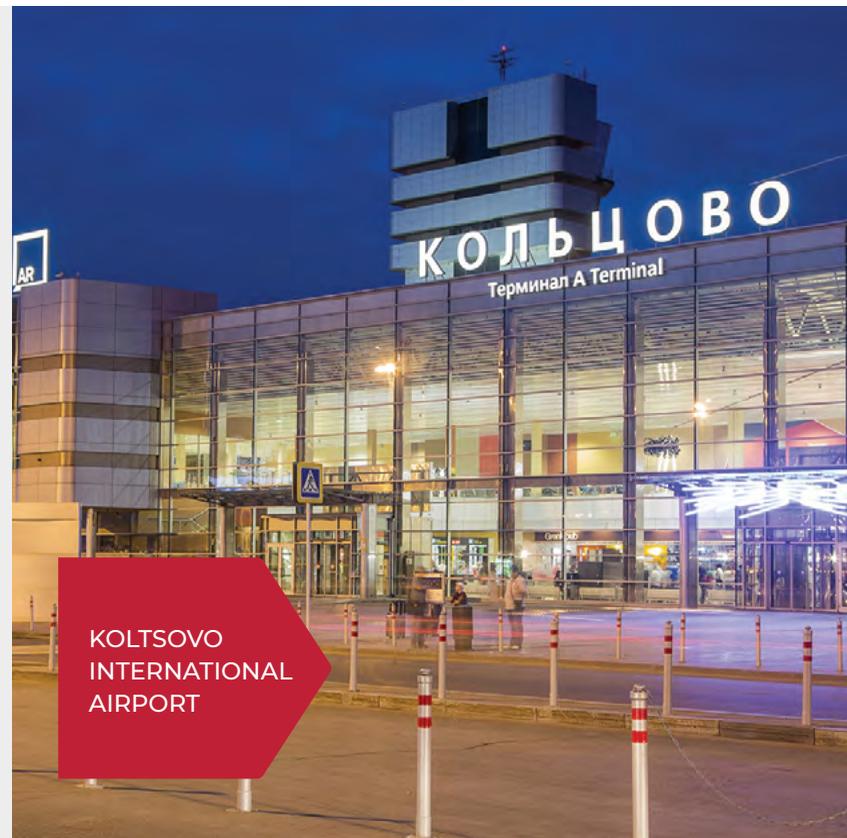
17,2 thousand tons
cargo turnover

>40
russian and international airlines

6,4 mln
passenger traffic in 2019

>100
destinations

BEST REGIONAL
AIRPORT IN RUSSIA
AND CIS COUNTRIES
IN 2019

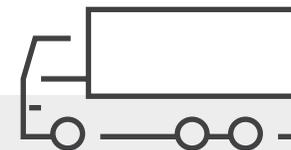


KOLTSOVO
INTERNATIONAL
AIRPORT

1st place

by cargo turnover
(after Moscow and Saint Petersburg)

ROAD NETWORK



31,7 thousand km
road network

48,1 mln tons
cargo turnover

FEDERAL HIGHWAY
M5 «URAL»

REGIONAL ROADS
R 242 PERM — EKATERINBURG
R 351 TUYMEN — EKATERINBURG
R 354 KURGAN — EKATERINBURG

SVRDLOVSK RAILWAY:



9,8 thousand km
railway network

1,8 mln km²
service area

140 mln tons
cargo load in 2019

EKATERIBURG IS A STAR
POINT OF TRANS-SIBERIAN
RAILWAY

THE SVERDLOVSK REGION IS A KEY INDUSTRIAL REGION OF RUSSIA

TOP 10

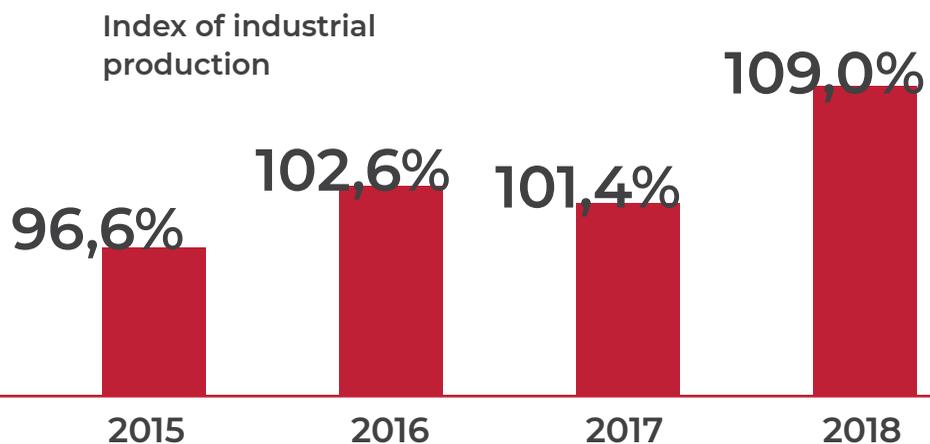
among Russian regions in terms of industrial production

about **423** thousand people

work in industry, which is **25%** of the total number of employees in the organizations of the Sverdlovsk region

THE ECONOMY OF THE REGION IS BASED ON MINING, METALLURGICAL AND MACHINE-BUILDING INDUSTRIES. THE REGION IS RICH IN NATURAL RESOURCES, HAS A DIVERSIFIED INDUSTRIAL COMPLEX AND ALSO SIGNIFICANT SCIENTIFIC AND HUMAN POTENTIAL

The volume of shipped goods of own **production by industrial complex** of the Sverdlovsk region is **84% of total shipped goods in the region**



FERROUS AND NON-FERROUS METALLURGY

100%

TITANIUM ALLOYS MARKET

40%

TRANSFORMER STEEL MARKET

33%

COPPER MARKET

10%

CAST IRON MARKET

23%

PIPE PRODUCTION MARKET

>30%

GLOBAL PRODUCTION OF TITANIUM

THE LEADING COMPANIES:



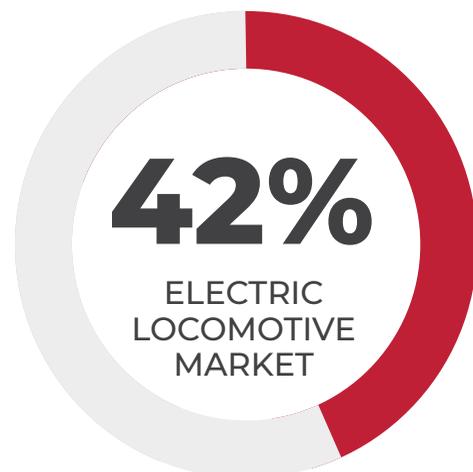
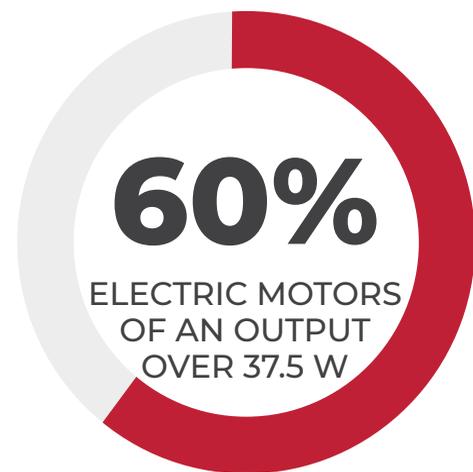
MECHANICAL ENGINEERING

URAL MECHANICAL ENGINEERING COMPANIES ARE THE LEADERS IN RUSSIA:

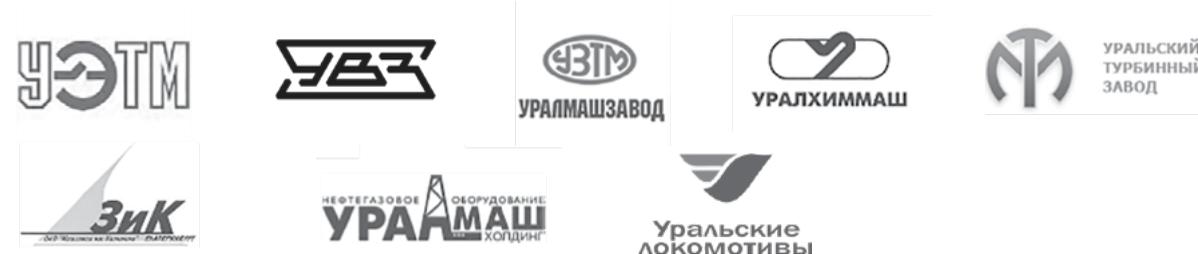
40%
FREIGHT WAGON MARKET

35%
METALLURGICAL EQUIPMENT MARKET

28%
OIL & GAS EQUIPMENT MARKET



THE LEADING COMPANIES:



CHEMICAL INDUSTRY

TOP 5 OF THE REGIONS – PHARMACEUTICAL MANUFACTURERS IN RUSSIA

1,9 billion \$
VOLUME OF OUTPUT IN 2019

12 000 people
work in the industry

THE LEADING COMPANIES:



THE SVRDLOVSK REGION MANUFACTURES:

- | | |
|----------------------|------------------------------|
| 1. INDUSTRIAL GASES | 5. PERFUMERY PRODUCTS |
| 2. SULFURIC ACID | 6. MEDICAL PRODUCTS |
| 3. COATING MATERIALS | 7. PLASTICS AND RUBBER GOODS |
| 4. SYNTHETIC RESINS | |

THE SVERDLOVSK REGION – IS A HOMELAND OF THE «URAL ENGINEERING SCHOOL»

1st place BY THE NUMBER OF PROFESSIONAL EDUCATIONAL ORGANIZATIONS IN RUSSIA

MORE THAN **40** UNIVERSITIES AND INSTITUTIONS OF PROFESSIONAL EDUCATION

2,2 million PEOPLE WORKFORCE

\$ 560 AVERAGE SALARY

5th place AMONG RUSSIAN REGIONS BY THE NUMBER OF CREATED ADVANCED MANUFACTURING TECHNOLOGIES

5th place BY THE NUMBER OF UNIVERSITIES

THERE ARE **250** ENGINEERING SPECIALTIES IN **23** UNIVERSITIES

R&D OF THE SVERDLOVSK REGION

Ural Branch of the Russian Academy of Sciences:

38 RESEARCH INSTITUTES

83 MEMBERS OF RUSSIAN ACADEMY OF SCIENCES

673 FULL DOCTORS

1800 PH.D

33 000 RESEARCHERS

more than **820** unique technologies have been created and patented in the last 15 years



EKATERINBURG — IS A GLOBAL CITY

2nd
in rating of event potential

1,5 mln
citizens

4th city by the number of inhabitants

- > Center for Advanced Science and Technology
- > Intellectual center
- > Center for International Cooperation, which hosts more than **340 international companies**
- > Center for international business tourism. Every year **over 100 federal and international forums and exhibitions** take place here
- > World sports center. **Ekaterinburg hosts major international sport events**

EKATERINBURG IS THE №1 CITY FOR BUSINESS AND IS STRATEGICALLY IMPORTANT AS ONE OF THE LARGEST FINANCIAL AND BUSINESS CENTERS IN RUSSIA

FIFA World Cup 2018



Global Manufacturing and Industrialization Summit - GMIS 2019



WorldSkills Hi-Tech Championship



World Summer Universiade 2023



INNOPROM

INTERNATIONAL INDUSTRIAL TRADE FAIR

THE MAIN INDUSTRIAL, TRADE AND EXPORT PLATFORM IN RUSSIA

INNOPROM-2021 THEME «INDUSTRIAL FLEXIBILITY»

76%

of visitors are representatives of industrial enterprises and dealers who directly decide on purchasing

600

corporate industrial exhibitors from 20 countries

>100

events of business program



MORE THAN
45 000
 UNIQUE VISITORS
 FROM **95** COUNTRIES
 AND **60** REGIONS OF RUSSIA
50 000 sq m
 of exhibition areas

THE SVERDLOVSK REGION IS AN ACTIVE PLAYER IN THE INTERNATIONAL MARKET. TODAY, THE REGION MAINTAINS ECONOMIC TIES WITH **160 COUNTRIES**

The region's foreign trade turnover in 2019 was **\$12 billion** (\$7,3 billion – exports, \$4,7 billion – imports)



16
diplomatic and trade missions

12
honorary consuls of foreign states

The Sverdlovsk region is the third largest region of the Russian Federation after Moscow and Saint Petersburg by the amount of official missions of foreign states

2 place
by non-resource and non-energy exports in Russia



TRADE AND ECONOMIC COOPERATION BETWEEN THE SVERDLOVSK REGION AND THE REPUBLIC OF KOREA

In 2012, a **Statement of Intent on the development of inter-regional cooperation between the Sverdlovsk region and Gyeonggi Province** was signed

In 2018, the Republic of Korea became a partner country of INNOPROM.

The delegation included about 400 representatives of Korean business and government, who held over 670

negotiations at the fair. The exposition was represented by 105 booths of leading Korean enterprises

Following the results of INNOPROM an agreement was reached on close mutually beneficial **Russian-Korean cooperation with an emphasis on cooperation in the field of mechanical engineering, robotics, electric vehicles and drone engineering**

\$ 113 069 thousand

TURNOVER IN 2019

\$ 60 042 thousand

EXPORTS

\$ 53 027 thousand

IMPORTS

EXPORTS:

METALS AND METAL PRODUCTS

WOOD

MECHANICAL ENGINEERING PRODUCTS

FERROUS METALS

IMPORTS:

MECHANICAL ENGINEERING PRODUCTS

CHEMICAL PRODUCTS

TOOLS

TEXTILE

READY TO SUPPLY:



ENGINEERING, MILITARY AND DEFENSE SECTOR PRODUCTS:

1. ELECTRICAL ENGINEERING
2. MECHANICAL EQUIPMENT
3. CATALYST SYSTEMS FOR OIL REFINING AND AUTOMOBILE ENGINEERING
4. TRANSFORMER EQUIPMENT



METALLURGICAL PRODUCTS (FERROUS AND NON-FERROUS METALS)



PRECIOUS METALS



TIMBER INDUSTRY PRODUCTS



MAIN FACTS:

- 1** Proximity to the markets
- 2** Human and scientific potential
- 3** Ready-made industrial sites (greenfield and brownfield) for any hazard class production
- 4** Accessible and intelligible state support measures
- 5** Historically strong technological gap in key service industries

ADVANTAGES FOR INVESTORS:

- 1** Cutting of transportation costs, online attending team, supply of equipment and spare parts
- 2** Possibility of building up demonstration trails and cites for new technologies testing
- 3** Reducing the investment phase of projects
- 4** Start-up cost reduction
- 5** Possibility of localization and production cooperation with existing enterprises

THE SVERDLOVSK REGION IS THE REGION OF SUCCESSFUL INVESTMENT PROJECTS

PROJECT INVESTMENT COST

SIEMENS AG & URAL LOCOMOTIVES

12 billion RUR



URAL BOEING MANUFACTURING

5,5 billion RUR



PUMORI & OKUMA COMPANY

4 billion RUR



HILONG

1,2 billion RUR



STATE SUPPORT OF INVESTMENT PROJECTS

1 TAX INCENTIVES

- ▶ **Territorial** (Territory of Advanced Social-Economic Development, Special Economic Zone)
- ▶ **Project** (Priority Investment Project, Special Investment Contract)
- ▶ **Industrial** (research and development, design and experimental, implementation activities)

2 INDUSTRY-BASED FINANCIAL INCENTIVES

- ▶ **Supporting programs for small and medium enterprise corporations** (investment loans, guarantees, subsidized lending)
- ▶ **Programs of relevant ministries** (state guarantees of the Sverdlovsk Region, subsidies from the federal and regional budgets)

3 NON-FINANCIAL INCENTIVES

- ▶ **Investment project support on a «one-stop-shop» basis** (by the Investment Promotion Agency)

TAX INCENTIVES

SUPPORT MEASURES FOR INVESTMENT PROJECTS

	RUSSIAN FEDERATION	SVERDLOVSK REGION			
	BASE	PIP	SPIC	TASED	SEZ
INCOME TAX	20%	16,5%	13,5%	5%	2%
PROPERTY TAX	2,2%	0%	0%	0%	0%
LAND TAX	1,5%	0%	0%	0%	0%
INSURANCE PREMIUMS	30%	30%	30%	7,6%	30%

DOZENS OF LAND PLOTS THAT MEET INVESTORS' REQUIREMENTS ARE LOCATED IN THE SVERDLOVSK REGION, INCLUDING **SPECIALIZED INVESTMENT SITES**

-  TERRITORY OF ADVANCED SOCIAL-ECONOMIC DEVELOPMENT
-  SPECIAL ECONOMIC ZONE
-  INDUSTRIAL PARKS specialized and multi-purpose



MECHANICAL ENGINEERING

-  TITANIUM VALLEY
-  BOGOSLOVSKY



CONSTRUCTION MATERIALS

-  NOVOSVERDLOVSK
-  BOGOSLOVSKY
-  PRO-BUSINESS PARK



CHEMICALS

-  TITANIUM VALLEY
-  BOGOSLOVSKY
-  EKAD YUZHNY
-  TAGIL CHEMICAL PARK



INSTRUMENT ENGINEERING

-  PRO-BUSINESS PARK
-  EKAD YUZHNY
-  LESNOY
-  NOVOURALSK

QUALITY SERVICES FOR INVESTORS

INVESTMENT PROMOTION AGENCY OF THE SVERDLOVSK REGION
PROVIDES ONE-STOP-SHOP SERVICES FOR INVESTORS AT EACH STAGE
OF AN INVESTMENT PROJECT

**INVESTMENT PROJECT SUPPORT —
QUICK, EFFECTIVE, CONFIDENTIAL**

1 PLANNING

- ▶ Provision of information about the market and business environment
- ▶ Presentation of investment sites of the Sverdlovsk region
- ▶ Informing about investment project support measures
- ▶ Preparation of investment offers

2 PREPARATION

- ▶ Selection of an investment site according to investor's criteria
- ▶ Preparation of offers for structuring the project's financial model
- ▶ Preparation of offers for optimization of the project's implementation schedule

3 IMPLEMENTATION

- ▶ Assistance with obtaining support measures and addressing project finance issues
- ▶ Provision of information, advice and organizational support for administrative procedures
- ▶ Assistance with personnel matters

4 PROMOTION

- ▶ Establishing communication with local business communities
- ▶ Promoting projects in Russia and abroad
- ▶ Assistance with establishing multinational operations

PROMISING INDUSTRIES



▶ MECHANICAL ENGINEERING



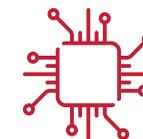
▶ METALLURGY EQUIPMENT



▶ INSTRUMENT ENGINEERING



▶ HEALTHCARE



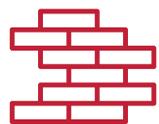
▶ IT



▶ CHEMICAL INDUSTRY



▶ LOGISTICS



▶ CONSTRUCTION MATERIALS



▶ WOODWORKING

MORE THAN 340 REPRESENTATIVE OFFICES AND BRANCHES OF FOREIGN COMPANIES HAVE ALREADY CHOSEN THE SVERDLOVSK REGION





EVGENY KUYVASHEV

Governor of the Sverdlovsk region

Address: 620031, Ekaterinburg, Oktyabrskaya square, 1
Phone: +7 (343) 354-00-95, +7 (343) 362-18-51
Website: gubernator96.ru
E-mail: so@midural.ru

VYSOKINSKY ALEXANDER

First Deputy Governor of the Sverdlovsk region

Address: 620031, Ekaterinburg, Oktyabrskaya square, 1
Phone: +7 (343) 362-17-00
Website: www.midural.ru
E-mail: pso@egov66.ru

VICTORIA KAZAKOVA

Minister of investment and development
of the Sverdlovsk region

Address: 620031, Ekaterinburg, Oktyabrskaya square, 1
Phone: +7 (343) 362-17-66, +7 (343) 312-00-31 (ext. 001)
Website: www.midural.ru
E-mail: mir@egov66.ru

INVESTMENT PROMOTION AGENCY OF THE SVERDLOVSK REGION

Address: 620014, Ekaterinburg, Boris Yeltsin St., 3, office 517
Phone: +7 (343) 311-52-80
Website: invest-in-ural.ru
E-mail: welcome@ai-so.ru

